#### SOUTHEASTERN INFORMS 2009 ANNUAL MEETING

Wednesday, September 30 Thursday, October 1 and Friday, October 2

#### THE PROGRAM CHRONOLOGICALLY

#### Wednesday, September 30

#### 3:00PM

#### REGISTRATION

3:00PM to 6:00 PM Mezzanine West

#### Thursday, October 1

#### 7:30AM

#### CONTINENTAL BREAKFAST

7:30AM to 8:00 AM Mezzanine West

#### **PLACEMENT**

7:30AM to 1:00 PM Mezzanine West

#### **EXHIBITS**

7:30AM to Noon Mezzanine West

#### REGISTRATION

7:30AM to 1:00 PM Mezzanine West

#### === Thursday, October 1 ====

#### 8:00AM

# [SP1] WORKSHOP: US MASTERS UNIVERSITIES RECRUIT UNDERGRADUATE STUDENTS FROM CHINA

8:00AM to 9:30 AM

Arcadian 1-2

#### Coordinator

Qidong Cao, Winthrop University

#### Leader

Thomas E. Griffin, Nova Southeastern University

US Masters Universities Recruit Undergraduate Students from China

### [AC1] ACCOUNTING POTPOURRI

8:00AM to 9:30 AM

West B

#### Chairperson

Joseph B. Gilmore, Frostburg State University

Investigation of Discrepancies in the Computation of Financial Ratios

Adel M. Novin, Clayton State University

Maria L. Bullen, Clayton State University

Tax Issues Related to the Adoption of IFRS in the United States

John L. Stancil. Florida Southern College

John L. Stancil, Florida Southern College The Overtime Exemption Rule: A Ticking Time Bomb for Professional Services Firms

> Douglas E. Ziegenfuss, Old Dominion University Randall R. Spurrier, Old Dominion University Michael T. Zugelder, Old Dominion University

The Seven-Year Itch: The Sarbanes-Oxley Act: Seven Years Later

Douglas E. Ziegenfuss, Old Dominion University Randall R. Spurrier, Old Dominion University

Discussants

John L. Stancil, Florida Southern College Maria L. Bullen, Clayton State University Norma Clifton, Roanoke College Michelle B. Hagadorn, Roanoke College

#### [EP1] PANEL: PROFESSIONALLY QUALIFIED FACULTY: ACCREDITATION AND ADMINISTRATIVE ISSUES

8:00AM to 9:30 AM

Arcadian 3-4

Water's Edge

#### Moderator

Larry A. Lynch, Roanoke College

#### **Panelists**

Ron Sones, Liberty University Sharynn M. Tomlin, Angelo State University Michael Latta, Coastal Carolina University

#### [UR1] FACULTY SPONSORED UNDERGRADUATE RESEARCH

8:00AM to 9:30 AM Chairperson

> Michael L. Monahan, Frostburg State University

Real GDP and Economic Indicators - A
Look Into the Future of Our Economy
Eric D. Peterson, Liberty University
Beyond the Regulation Debate: Analyzing
Assumptions, Incentives, and the
Relationship Between Stakeholders in the
Mortgage Crisis

Rebecca E. Johnsen, Randolph-Macon College

Competitive Balance in NCAA Sports

Katie L. Raulerson, RandolphMacon College

Steven D. Lang, Randolph-Macon College

Search Engine Optimization (SEO)

Lee Adam Crawford, Roanoke College

#### **=** Thursday, October 1 **===**

### **Discussants** *Thomas F. Hawk, Frostburg*

State University
Thomas D. Sigerstad, Frostburg
State University
James O. Smith, East Carolina University
Michael L. Monahan, Frostburg
State University

[IT1] TUTORIAL:
PUBLISHING RESEARCH OF
HIGH QUALITY IN
JOURNALS OF
INFORMATION SYSTEMS:
TECHNIQUES AND TIPS

8:00AM to 9:30 AM Atlantic View II

Presenter

James P. Lawler, Pace University -New York

Publishing Research of High Quality in Journals of Information Systems: Techniques and Tips

#### [IT2] IT POTPOURRI

8:00AM to 9:30 AM

Arcadian 6

Chairperson

Joan Donohue, University of South Carolina - Columbia

Development of a Golf Risk Management Database

> John W. Stamey, Jr., Coastal Carolina University

Feasible Toning of System Availability

Bel G. Raggad, Pace University

Azza A. Mastouri, University

of Jandouba

#### Discussants

Joan Donohue, University of South Carolina - Columbia Michael R. Collins, High Point University

## [MG1] EMPLOYEE SATISFACTION

8:00AM to 9:30 AM

East Ballroom

Chairperson

Joyce M. Beggs, University of North Carolina - Charlotte The Relationship of Performance and Personal Factors in Job Crafting

Paul Lyons, Frostburg State University Employee Satisfaction with Performance Evaluations

> Nicholas W. Twigg, Coastal Carolina University Courtni C. Day, Horry Electric Cooperative

Job Satisfaction and Organizational Commitment: A Study in the Public Sector

> I. Edward Jernigan III, University of North Carolina - Charlotte Joyce M. Beggs, University of North Carolina - Charlotte

#### **Discussants**

William R. Crandall, University of North Carolina at Pembroke Martha M. Mattare, Frostburg State University Raymond A. Jacobs, Ashland University

#### [PO1] MANUFACTURING AND PROCESS CONTROL

8:00AM to 9:30 AM

West C

#### Chairperson

Richard E. Crandall, Appalachian State University

Remanufacturing Scheduling and Control: Where Are We?

Shona D. Morgan, North Carolina A&T State University

Roger Gagnon, North Carolina A&T State University

New Association in Bio-S-Polymer Process

Long Flory, Virginia Commonwealth University

#### **Discussants**

Long Flory, Virginia Commonwealth University Paul R. Martin, Coastal Carolina University

## [QT1] APPLICATIONS OF QUANTITATIVE THEORY

8:00AM to 9:30 AM A

Atlantic Parlor

#### Chairperson

Reza Kheirandish, Clayton State University

What Constitutes Significant Results When Working with Large Data Sets?

Robert L. Andrews, Virginia Commonwealth University Jonathan Allan Andrews, Naval Surface Warfare Center

What Is a Better Predictor in an MBA Program: Work Experience or the GMAT?

Michael H. Deis, Clayton State University Reza Kheirandish, Clayton State University

#### **Discussants**

Reza Kheirandish, Clayton State University Jonathan Allan Andrews, Naval Surface Warfare Center

## [PC1] PAPER COMPETION SESSION

8:00AM to 9:30 AM

West A

#### Chairperson

Edward D. Showalter, Randolph-Macon College

Cradle-to-Cradle: Re-thinking Design Jessica M. Smith, Appalachian State University

Still Got That Picture of Yourself Chugging a Brewski on Facebook? Better Listen to Us and Take That Pic Down! - A Look at When Social Networking Sites and Human Resource Recruiting Collide

Scott Lamm, University of North
Carolina at Pembroke
Renee R. Phile, University of North
Carolina at Pembroke

#### **Discussants**

Edward D. Showalter, Randolph-Macon College Chuck Leska, Randolph-Macon College Edward D. Showalter, Randolph-Macon College

#### 9:30AM

#### **COFFEE BREAK**

9:30AM to 10:00 AM Mezzanine West

Sponsored by Coastal Carolina University
E. Craig Wall Sr. College of Business
Administration
Henry Lowenstein, Dean

#### 9:45AM

## [AC2] ETHICS AND QUALITY ISSUES IN ACCOUNTING

9:45AM to 11:15 AM

West B

#### Chairperson

Sharon C. Gibbs, Roanoke College

Arguments for a Stand Alone Accounting Ethics Course.

Sudhir K. Chawla, Angelo State University Gary W. Arnton, Angelo

State University
The Green Behind Going Green: An

Ethical and Financial Analysis of the Eco-Revolution

Kimberly M. Dutton, Randolph-

Macon College Quality Costs - An Accounting Challenge Richard E. Crandall, Appalachian State University

#### = Thursday, October 1 ===

Oliver J. Julien, Appalachian State University

#### **Discussants**

Sharon C. Gibbs, Roanoke College Richard E. Crandall, Appalachian State University Sudhir K. Chawla, Angelo State University

#### [EP2] EDUCATIONAL PRACTICE: OBTAINING QUALIFIED FACULTY

9:45AM to 11:15 AM Arcadian 3-4

#### Chairperson

Paul Lyons, Frostburg State University

Participating Faculty

Thomas D. Sigerstad, Frostburg State University

Paul Lyons, Frostburg State University Community College Faculty Retirements: The Search for Qualified Replacements

Timothy A. DuPont, Lander University Marketing Departments Can Find New Sources of Funding, Research, Consulting, Students, and Economic Outreach by Looking to Internship Programs.

Rick Weible, Marshall University

#### Discussants

Timothy A. DuPont, Lander University Rick Weible, Marshall University Thomas D. Sigerstad, Frostburg State University

## [EP3] EDUCATIONAL PRACTICE: ACCOUNTING ISSUES

9:45AM to 11:15 AM Arcadian 1-2 Chairperson

> William B. Pollard, Appalachian State University

Teaching Managerial Accounting: Designing a Direct-Versus-Absorption Problem with Easy-To-Track Comparisons

> W. Joseph Pollard, Stanly Community College

William B. Pollard, Appalachian State University

Teaching Principles of Accounting: Helping Students Identify Ten Differences When Comparing a Trial Balance, an Adjusted Trial Balance and a Balance Sheet

> William B. Pollard, Appalachian State University

Performance Differences in Intermediate Accounting I Class Between Transfer and: Matriculating Students Using Five Years of Data

> Douglas E. Ziegenfuss, Old Dominion University Randall R. Spurrier, Old Dominion University

#### **Discussants**

Douglas E. Ziegenfuss, Old Dominion University W. Joseph Pollard, Stanly Community College

### [FI1] FINANCIAL PLANNING FOR THE FUTURE

9:45AM to 11:15 AM Atlantic View II
Chairperson

Stacy R. Barnes, College of Albemarle

Marginal Tax Rates in the US: 1918-2008 and Implications for Retirement Planning Robert J. Angell, North Carolina A&T State University

Charles W. Cole, North Carolina A&T State University

Is a Bailout Needed for the U.S. Retirement System?

Robert L. Howard, North Carolina A&T State University

I Can't Retire Now: A Fallacy of Composition

George S. Lowry, Randolph-Macon College Edward J. Schmidt, Randolph-Macon College

Wesley M. Jones, The Citadel

#### Discussants

Stacy R. Barnes, College of Albemarle David A. Brat, Randolph-Macon College

#### —— Thursday, October 1 ——

Steven D. Lang, Randolph-Macon College

#### [IT3] TUTORIAL: COMPUTING SERVICES IN THE CLOUD

9:45AM to 11:15 AM Atlantic Parlor

#### Presenter

Harry Katzan, Jr., Savannah State University

### [PO2] SUPPLY CHAIN AND SOURCING

9:45AM to 11:15 AM

West C

#### Chairperson

Richard W. Monroe, Coastal Carolina University

Ohio Art: A Case Study in Global

Sourcing

James A. Pope, The University of Toledo Risk Management: A Top Priority for Supply Chain Managers

> Richard W. Monroe, Coastal Carolina University Paul R. Martin, Coastal Carolina University

Distributor Selection in Supply Chain Management - A Rough Set Based Approach

Zhonghai Zou, Shanghai University Johnny C. Ho, Columbus State University Tzu-Liang Tseng, University of Texas at El Paso

Guofang Song, Shanghai University

#### Discussants

Richard W. Monroe, Coastal Carolina University Jay M. Teets, Coastal Carolina University James A. Pope, The University of Toledo

#### [PS1] BUSINESS ETHICS AND THE LAW

9:45AM to 11:15 AM

Arcadian 6

Chairperson Arcaalan

Edward D. Showalter, Randolph-Macon College

Cyberstalking: An Exploratory Study of Law Enforcement in Allegheny County, Pennsylvania

> Karen Lynn Paullet, Robert Morris University

Hard Drive Forensics and Private Health Information: An Exploratory Study

> B. Dawn Medlin, Appalachian State University

Joseph A. Cazier, Appalachian State University

The Changing Nature of Capitalism and a Question of Law in the United States

Joel A. Waldman, Robert Morris University

James C. Heneghan, Robert Morris University

Patrick J. Litzinger, Robert Morris University

#### **Discussants**

Patrick J. Litzinger, Robert Morris University Karen Lynn Paullet, Robert Morris University Robert T. Barrett, South Carolina State University

## [QT2] ALGORITHMS AND HEURISTICS IN OUANTITATIVE THEORY

9:45AM to 11:15 AM East Ballroom

#### Chairperson

Shabnam Mousavi, Georgia State University

Identifying the Edges of a Convex Hull.

Francisco Javier Lopez, Macon
State College

Art Duval, University of Texas El Paso Heuristics for Two-machine Flowshop Scheduling with Setup Times and an Availability Constraint

> Wei Cheng, Health Monitor Net John K. Karlof, University of North Carolina - Wilmington

#### **Discussants**

John K. Karlof, University of North

Carolina - Wilmington Francisco Javier Lopez, Macon State College

#### 11:15AM

#### **COFFEE BREAK**

11:15AM to 11:45 AM Mezzanine West

Sponsored by Appalachian State University Stanley R. Aeschleman, Provost and Executive Vice Chancellor

#### 11:30AM

#### [SP2] TUTORIAL: LEARN TO EXCEL WITH WORD AND GET THE WORD ON EXCEL

11:30AM to 1:00 PM

West C

#### Presenters

Robert L. Andrews, Virginia Commonwealth University Wilma Andrews, Virginia Commonwealth University

## [EI1] CLASSROOM AND COLLABORATION INNOVATIONS

11:30AM to 1:00 PM

Arcadian 6

Chairperson

John L. Stancil, Florida Southern College

Classroom 2.0: Educational Innovation or Gimmick

Ali A. Nazemi, Roanoke College
Using Collaboration Tools in Teaching
Rick Weible, Marshall University
Reframing the Undergraduate Introduction
to Operations Management Course
Christina D. McCart, Roanoke College
Michael Hutkin, Roanoke College

#### = Thursday, October 1 ====

#### **Discussants**

Nikki McIntyre Finlay, Clayton State University James P. Lawler, Pace University -New York Timothy A. DuPont, Lander University

## [EP4] EDUCATIONAL PRACTICE: STUDENT ATTITUDES

11:30AM to 1:00 PM Arcadian 3-4 Chairperson

Stanko Racic, Robert Morris University

University Students Attitudes: Croatia Versus Turkey

Stanko Racic, Robert Morris University Norman Schnurr, Robert Morris University

The Personality and Learning Styles of Business Students

Nicholas W. Twigg, Coastal Carolina University Staci S. Willett, Coastal Carolina University

The Pros and Cons of Accreditation:

Faculty and Student Perceptions

Susan B. Shurden, Lander University Deborah A. Natvig, Lander University Michael C. Shurden, Lander University

Student Perceptions of Teaching

Evaluations: Continuation

Linda Ann Carson, Lander University Meredith J. Uttley, Lander University

#### **Discussants**

Nicholas W. Twigg, Coastal Carolina University Michael C. Shurden, Lander University Meredith J. Uttley, Lander University Stanko Racic, Robert Morris University

#### [FI2] THE RECENT FINANCIAL CRISIS

11:30AM to 1:00 PM Atlantic View II

Chairperson

Ladd M. Kochman, Kennesaw State University

Declining Trust and Confidence in Financial Markets as a Societal Challenge: A Theoretical Framework Utilizing the Fishbein Multi-Attribute Model

Stacy R. Barnes, Albemarle, College of The Mortgage Crisis and Credit Crunch: From Housing Losses to Balance Sheet Analysis to Diminished Economic Growth

David A. Brat, Randolph-Macon College

Sydney B. Jones, Randolph-Macon College

The Irrational Agent

Shabnam Mousavi, Georgia State University Reza Kheirandish, Clayton State University

#### **Discussants**

Jeananne Nicholls, Kennesaw State University Robert L. Howard, North Carolina A&T State University Robert C. Winder, Christopher Newport University

#### [IT4] IT AND EDUCATION

11:30AM to 1:00 PM Atlantic Parlor Chairperson

Chuck Leska, Randolph-Macon College

Decision Support System for Advising Students

Ramesh M. Choudhari, South Carolina State University

The Use of an Integrative Project in a Computer Applications in Business Course

#### === Thursday, October 1 ====

Chuck Leska, Randolph-Macon College Comparison of Factors Affecting Web Based and Face to Face Student Satisfaction with Course Website

Qidong Cao, Winthrop University Thomas E. Griffin, Nova Southeastern University

Xue Bai, Virginia State University

#### **Discussants**

Qidong Cao, Winthrop University Ramesh M. Choudhari, South Carolina State University Chuck Leska, Randolph-Macon College

#### [IT5] IT AND HEALTH CARE

11:30AM to 1:00 PM

00 PM Water's Edge Chairperson

Timothy H. Burwell, Appalachian State University

Development and Implementation of a Decision Support Tool to Assist Pharmacists to Determine Precise Dosing and Intervals of an Aminogylcoside (Antibiotic)

R. Daniel Spillman, Radford University Jason C. Welch, Radford University Brandon K. Shaver, Radford University The Implementation of Electronic Health Records

Nancy J. Niles, Lander University

#### Discussants

Nancy J. Niles, Lander University Timothy H. Burwell, Appalachian State University

## [MG2] INTERNATIONAL TOPICS IN MANAGEMENT

11:30AM to 1:00 PM East Ballroom

#### Chairperson

Joan Donohue, University of South Carolina - Columbia

A Trilogy of Unfortunate Events in China: Lessons Learned in the Management of Crises

> Zhang Long, China University of Geosciences (Beijing)

William R. Crandall, University of North Carolina at Pembroke

John A. Parnell, Texas A&M Commerice Historical Overview in Management Culture: The Case in Poland

Christopher Ziemnowicz, University of North Carolina at Pembroke John E. Spillan, University of North Carolina - Pembroke

Entrepreneurial Factors Affecting the Growth of Chinese-Owned Private Companies in China

> Benjamin C. Powell, Appalachian State University Xiaoya Liang, Fudan University Joan Donohue, University of South Carolina - Columbia Jeremy B. Fox, Appalachian State University

#### **Discussants**

Paul Lyons, Frostburg State University
R. Eugene Hughes, East
Carolina University
James O. Smith, East Carolina University

Richard A. Fulton, Troy University -Augusta

## [MK1] CUSTOMER AND STAKEHOLDER IMPACTS

11:30AM to 1:00 PM

West B

Chairperson

Breaking Down the Offer: Evaluating Recent Theme Park Promotions Mark A. Mitchell, Coastal

#### = Thursday, October 1 ===

Carolina University Sheila J. Mitchell, Coastal Carolina University

Economic Expectations for the Holiday Season: A Comparison of Retailer Versus Consumer Perceptions

Jacob Forehand, Georgia Southern University Jacqueline K. Eastman, Georgia Southern University Benjamin Mckay, Georgia Southern University

Spillover Effects of Golf Vacations on Attractions, Restaurants, and Retail Shopping

Michael Latta, Coastal
Carolina University
Albert J. Taylor, Coastal
Carolina University
Mark A. Mitchell, Coastal
Carolina University
Charles Thrash, Coastal
Carolina University

#### **Discussants**

Lilly Ye, Frostburg State University James S. Keebler, Clayton State University Gary L. May, Clayton State University

#### [PS2] STRATEGY, STIMULUS, AND CORPORATE ETHICAL VALUES

11:30AM to 1:00 PM

West A

#### Chairperson

Cammie Hunt Oxendine. Pembroke

Providing Strategic Direction and Marketing Insights for a Mature Aquatic Facility

J. Dana Clark, Appalachian

State University Sarah K. Banks, Coastal Carolina University Michael J. Dotson, Appalachian State University

Dinesh S. Dave, Appalachian State University

Improving the State of the Economy:

What the Stimulus Might Mean

Robert T. Barrett, South Carolina State University

Lilly M. Lancaster, University of South Carolina - Upstate

Harry W. Miley, South Carolina State University

An Exploratory Study of the Corporate Character Ethical Value Matrix (CC-EVM)

> Edward D. Showalter, Randolph-Macon College

#### **Discussants**

Patrick J. Litzinger, Robert
Morris University
Joel A. Waldman, Robert
Morris University
J. Dana Clark, Appalachian
State University
B. Dawn Medlin, Appalachian
State University

#### [SR1] SPORTS AND RECREATION - RECRUITING ISSUES

ISSUES
11:30AM to 1:00 PM Arcadian 1-2

Chairperson

Denis P. Rudd, Robert Morris University
Recruiting for Retention: Hospitality

Recruiting for Retention: Hospitality
Programs

Denis P. Rudd, Robert Morris University Gender Equality in Private College Athletics: Is Title IX Having an Impact?

> John Frazier, Southern Wesleyan University William R. Caines, Southern Wesleyan University

#### Discussants

Michael L. Monahan, Frostburg State University Kurt Schimmel, Robert Morris University

#### 2:00PM

## [MT1] MEETING: SE DSI COUNCIL MEETING

2:00PM to 3:30 PM West A
Chairperson

Barry A. Wray, University of North Carolina - Wilmington

### 5:00PM

#### [MT3] MEETING: SE INFORMS BUSINESS MEETING

5:00PM to 6:00 PM

West A

#### Chairperson

George S. Lowry, Randolph-Macon College

#### 3:30PM

#### [MT2] MEETING: SE INFORMS COUNCIL MEETING

3:30PM to 5:00 PM West A
Chairperson

George S. Lowry, Randolph-Macon College

#### 6:00PM

#### PRESIDENT'S RECEPTION

6:00PM to 7:30 PM Beachcomber's

Sponsored by East Carolina University College of Business Frederick Niswander, Dean

Co-sponsored by Randolph-Macon College Department of Economics and Business William Franz, Provost

#### Friday, October 2

#### 7:30AM

#### **EXHIBITS**

7:30AM to 1:00 PM Mezzanine West

Sponsorship by Cengage Learning Represented by Charles McCormick, Jr.

#### REGISTRATION

7:30AM to 11:00 AM Mezzanine West

#### **PLACEMENT**

7:30AM to 11:30 AM Mezzanine West

#### CONTINENTAL BREAKFAST

7:30AM to 8:00 AM Mezzanine West

#### 8:00AM

#### [EP5] EDUCATIONAL PRACTICE: CASES, GAMES AND OTHER LEARNING STRATEGIES

8:00AM to 9:30 AM Arcadian 1-2 Chairperson

James P. Lawler, Pace University -

#### New York

A Case Study of Educating Information Systems Students on Business Process Management Through Digital Gaming James P. Lawler, Pace University -

New York

Teaching Business Students to Write Effectively in a Business Management Course

Khushwant K. Pittenger, Ashland University Raymond A. Jacobs, Ashland University J. David Lifer, Jr., Ashland University The Use of Learning Journals in Introductory Accounting Courses: An Update

Sharon L. Robinson, Frostburg
State University

Yan Bao, Frostburg State University

#### **Discussants**

Khushwant K. Pittenger, Ashland University Jerry Neal, University of Cental Missouri James P. Lawler, Pace University -New York

## [EP6] EDUCATIONAL PRACTICE: IT AND FINANCE ISSUES

8:00AM to 9:30 AM Arcadian 6
Chairperson

A.K. Aggarwal, University of Baltimore

Software Skill Portability: A Case Study A.K. Aggarwal, University of Baltimore Incorporating Intangible Benefits Into a More Holistic DSS Application

Development Process

R. Daniel Spillman, Radford University Nozar N. Hashemzadeh, Radford University

Considering Adding Entrepreneurship to Your Curriculum? Consider This.

#### = Friday, October 2 ==

Gregory Shaff, Roanoke College Principles of Finance: No Text Required? Michael D. Evans, Winthrop University

#### **Discussants**

R. Daniel Spillman, Radford University Gregory Shaff, Roanoke College Michael D. Evans, Winthrop University A.K. Aggarwal, University of Baltimore

# [EP7] WORKSHOP: A CULTURE OF ASSESSMENT AND FACULTY INVOLVEMENT IN PROFESSIONAL ACCREDITATION

8:00AM to 9:30 AM

West C

#### Coordinators

Paul Lyons, Frostburg State University Randall Bandura, Frostburg State University

#### [EP8] PANEL: PROFESSIONALLY QUALIFIED FACULTY TRAINING

8:00AM to 9:30 AM Water's Edge

#### Moderator

Douglas E. Ziegenfuss, Old Dominion University

#### **Panelists**

Timothy C. McKee, Old Dominion University Randall R. Spurrier, Old Dominion University

#### [FI3] MARKET VOLATILITY

8:00AM to 9:30 AM Atlantic View II
Chairperson

Robert L. Howard, North Carolina A&T State University

A Brief Look at Market Volatility

Ladd M. Kochman, Kennesaw State University

Tranquility, Volatility, and Core Inflation

Charles B. Pfitzner, RandolphMacon College

Steven D. Lang, Randolph-Macon College Market Reaction to Legislation Aimed at Financial Statement Transparency

Kenneth D. Machande, Umw Larry Penwell. Mary Washington College

#### **Discussants**

Kenneth D. Machande, Umw Richard T. Symons, Ashland University Robert J. Angell, North Carolina A&T State University

#### [MG3] MANAGEMENT POTPOURRI

8:00AM to 9:30 AM East Ballroom

#### Chairperson

Joshua R. Aaron, East Carolina University

Procedural Fairness and Small Business Owner Satisfaction with Grants During Post-Hurricane Katrina Recovery

Obyung Kwun, Southern University at New Orleans

Louis C. Mancuso, Southern University -New Orleans

Ghasem S. Alijani, Southern University at New Orleans

Tonia A. Doakes, Southern University at New Orleans

A Review of an International Studies Experience for Hospitality Students

Denis P. Rudd, Robert Morris University Richard J. Mills, Jr., Robert Morris University

David Budziszewski, Robert Morris University

Factors That Influence Women When Purchasing a Business Format Franchise William Repack, Robert Morris University Darlene Motley, Robert Morris University

#### Discussants

Joseph B. Gilmore, Frostburg State University

John L. Stancil, Florida Southern College

Elaine D. Seeman, East Carolina University

#### [MK2] INTEGRATIVE MODELS IN MARKETING, COMMUNICATION AND SUPPLY CHAIN MANAGEMENT

8:00AM to 9:30 AM

West B

#### Chairperson

Diane Prince, Clayton State University

The Impact of Communication Media on Complaint Outcomes

Lilly Ye, Frostburg State University
Cathy Cotleur, Frostburg
State University.

Thinking Strategically: In What Stage of Supply Chain Management Should You Operate?

James S. Keebler, Clayton State University

Gary L. May, Clayton State University IMC and Internal Marketing

Jeananne Nicholls, Kennesaw State University

Kurt Schimmel, Robert Morris University Process-based CRM: A Pilot Study in Tunisia

> Manal A. Mastouri, U of Jandouba Azza A. Mastouri, U of Jandouba

#### **Discussants**

Michael Latta, Coastal Carolina University

Thomas W. Garsombke, Claflin University Jan H. Lynch, Roanoke College Gwen Hanks, University of Georgia

[QT3] PANEL: FORUM ON THE USE OF AUTOMATED SYSTEMS AND TECHNOLOGY FOR MANAGING HOMEWORK, TESTING AND/OR TUTORING IN QUANTITATIVE CLASSES 8:00AM to 9:30 AM

Arcadian 3-4

#### Moderator

Robert L. Andrews, Virginia Commonwealth University

#### **Panelists**

Joan Donohue, University of South Carolina - Columbia Hope M. Baker, Kennesaw State University Reza Kheirandish, Clayton State University

#### 9:30AM

#### COFFEE BREAK

9:30AM to 9:45 AM Mezzanine West

Sponsored by East Carolina University College of Business Frederick Niswander, Dean

#### 9:45AM

## [EP9] PANEL: P & T BEST PRACTICES: ADMINISTRATION AND FACULTY

9:45AM to 11:15 AM Arcadian 1-2

#### Moderators

Nikki McIntyre Finlay, Clayton State University Diane Prince, Clayton State University

#### **Panelists**

Robert G. Brookshire, University
of South Carolina
Michael Latta, Coastal
Carolina University
William B. Carper, University of
West Florida
Lewis A. Litteral, University of

#### Richmond

Ali A. Nazemi, Roanoke College

[EP10] WORKSHOP: IMPROVING STUDENT RETENTION: ISSUES AND STRATEGIES

9:45AM to 11:15 AM Arcadian 3-4

#### Coordinators

Thomas F. Hawk, Frostburg
State University
Amit J. Shah, Frostburg State University
Michael L. Monahan, Frostburg
State University

#### [EP11] EDUCATIONAL PRACTICE: ISSUES FACING NON-FOUR YEAR SCHOOLS

9:45AM to 11:15 AM

West A

#### Chairperson

Dennis Ehlert, Central Missouri

Challenges Facing Special Education in Charter Schools

Jerry Neal, University of Cental Missouri Dennis Ehlert, Central Missouri A Case Study of Student Views of an Adult-Centered Program by Site and Degree Program for a Multi-Site Business Program

> Daryl Couch, Southern Wesleyan University Jeffrey R. Moore, North Greenville University William R. Caines, Southern Wesleyan University

Creating an On-Line Course: The Questions and Challenges That Have to Be Answered

Mel D. Krohn, Virginia State University Dennis Ehlert, Central Missouri

#### **Discussants**

Daryl Couch, Southern Wesleyan University Mel D. Krohn, Virginia State University Jerry Neal, University of Cental Missouri

#### ==== Friday, October 2 ====

#### [EP12] EDUCATIONAL PRACTICE: ASSESSMENT ISSUES

9:45AM to 11:15 AM

West C

#### Chairperson

Raymond A. Jacobs, Ashland University

Linking Academic Excellence,
Assessment, and Administration
Richard T. Symons, Ashland University
Raymond A. Jacobs, Ashland University
Investigation of the Outcome from
Offering Tutoring Services and
Workshops to the Students Enrolled in
Introductory Accounting Course
Adel M. Novin, Clayton State University
Effectively Managing Responses to

Setting - A Proposed Model

Khushwant K. Pittenger,
Ashland University
Constance C. Savage, Ashland University
Dilhara Thanya Fernando,

Constructive Feedback in a Classroom

#### **Discussants**

Ashland University

Adel M. Novin, Clayton State University Khushwant K. Pittenger, Ashland University Raymond A. Jacobs, Ashland University

#### [EP13] EDUCATIONAL PRACTICE: NON-TRADITIONAL LEARNING STRATEGIES

9:45AM to 11:15 AM Arcadian 6

#### Chairperson

Yvonne Joann Combs, Lander University

Experiential Learning Through Study Abroad: A Model for Linking Theory and Practice

Yvonne Joann Combs, Lander University
Achieving Collaborative Gain in
Computing-Focused Higher Education
Ron Sones, Liberty University
Jerry Westfall, Liberty University

Spending Wisely in Hard Economic Times: Using the Kano Method to Beef Up MBA Programs

Ajay K. Aggarwal, Millsaps College
Discussants

Ron Sones, Liberty University Ajay K. Aggarwal, Millsaps College Yvonne Joann Combs, Lander University

## [FI4] MARKETS AND INSTITUTIONS

9:45AM to 11:15 AM Atlantic View II

#### Chairperson

Charles B. Pfitzner, Randolph-Macon College

Sitting on Cash - How and When Do You Get Back in?

Michael D. Evans, Winthrop University Park Sterling Bank - Is There a Tarp in Your Future?

Michael D. Evans, Winthrop University
Financial and Other Implication of
Accepting Foreign and Domestic
Payments Over the Internet

Albert E. Avery, Towson University

#### Discussants

Wesley M. Jones, The Citadel George S. Lowry, Randolph-Macon College

#### [IT6] IT ISSUES

9:45AM to 11:15 AM Atlantic Parlor

#### Chairperson

William B. Pollard, Appalachian State University

Modeling Access Rights Using the Crud Security Cube: An Extension

Incorporating Time

Michael R. Collins, High Point University Dale L. Lunsford, University of Southern Mississippi

Issues Regarding Social Media and Company Usage

Leanne C. McGrath, University of South Carolina - Aiken

#### === Friday, October 2 ===

Ecommerce and Online Support for Fraternity and Sorority Life: A Survey of Current Practices

John W. Stamey, Jr., Coastal Carolina University Preston Foxworth, Coastal Carolina University Scott Krieder, Creighton University

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#### **Discussants**

Leanne C. McGrath, University of South Carolina - Aiken Bel G. Raggad, Pace University Thomas E. Griffin, Nova Southeastern University

## [MG4] WORKPLACE AND MANAGER ISSUES

9:45AM to 11:15 AM East Ballroom Chairperson

Emma Jane Riddle, Winthrop University

Self-Reported Health and Risk Behaviors: Do They Influence Attitudes Toward Pricing Health Insurance?

> R. Eugene Hughes, East Carolina University

Reactions to Signals of a Firm's Investment in People: Investigating the Short-term and Long-Term Impact on Share Price

> Joshua R. Aaron, East Carolina University Andrew O. Herdman, East Carolina University Walter Lee Grubb III, East Carolina University

Abitibi Bowater Deals with a Perfect Storm: A Business Case Study Emma Jane Riddle, Winthrop University

#### **Discussants**

Kurt Schimmel, Robert Morris University Richard E. Crandall, Appalachian State University Joshua R. Aaron, East Carolina University

### [PS3] SCHOOLS AND ETHICS

9:45AM to 11:15 AM

West B

#### Chairperson

Elaine D. Seeman, East Carolina University

Business Students' Attitudes Towards Ethics

Nancy J. Niles, Lander University Karie A. Barbour, Lander University The Ethical Ideology of Students: Are There Differences Between Business and Non-business Students?

John P. Angelidis, St. John's University Nabil A. Ibrahim, Augusta State University

Faramarz Parsa, State University of West Georgia

Igor Tomic, St. John's University
The Ivory Tower: A Look at the Ethical
and Social Responsibility of the
University System

Cammie Hunt Oxendine, Pembroke
Discussants

Dinesh S. Dave, Appalachian State University Karie A. Barbour, Lander University Staci S. Willett, Coastal Carolina University

#### 11:15AM

#### COFFEE BREAK

11:15AM to 11:30 AM Mezzanine West

Sponsored by Roanoke College Business Administration Department Larry Lynch, Chair

#### 11:30AM

#### [EI2] WORKSHOP: INTEGRATING EXPERIENTIAL SERVICE LEARNING PROJECTS ACROSS THE CURRICULUM

11:30AM to 1:00 PM

Arcadian 6

#### Coordinators

Lynn B. Keane. University of South Carolina Karen P. Patten, University of South Carolina Karen L. Mallia, South Carolina -Columbia Lisa Sisk, South Carolina - Columbia

#### [EP14] PANEL: **PROFESSIONALLY QUALIFIED FACULTY:** WHAT THEY BRING TO THE TABLE.

11:30AM to 1:00 PM

Arcadian 3-4

#### Moderator

Gregory Shaff, Roanoke College

#### **Panelists**

Martha C. Spears, Winthrop University Michael Hutkin, Roanoke College Paul L. Ewell, Bridgewater College

#### [EP15] WORKSHOP: ENGAGED MINDS WANT TO KNOW ... A LOOK AT **EFFECTIVE LEARNING TECHNIQUES** FOR ENGAGED LEARNING West A

11:30AM to 1:00 PM

#### Coordinator

John L. Stancil, Florida Southern College

#### [EI3] PANEL: ACCEPTED STRATEGIES FOR **FUTURISTIC THINKING IN** INFORMATION SYSTEMS, OPERATIONS/PRODUCTION. PROJECT MANAGEMENT AND SUPPLY CHAIN MANAGEMENT

11:30AM to 1:00 PM Atlantic Parlor Moderator

Diane Prince, Clayton State University **Panelists** 

Thomas W. Garsombke, Claflin University Richard A. Fulton, Troy U - Augusta Gwen Hanks, University of Georgia Martin H. Mbarabari, Claflin University

#### [FI5] GENERAL FINANCE

Atlantic View II 11:30AM to 1:00 PM Chairperson

Wesley M. Jones, The Citadel

Financial Literacy and Retirement Social Security

Uma V. Sridharan, Lander University A Comparison of Approaches to Estimating Transaction Exposure and Value at Risk

> Robert C. Winder, Christopher Newport University

Kashi Khazeh, Salisbury State University How Does the Conversion Privilege Effect a Bond's Risk Premium?

> Wesley M. Jones, The Citadel George S. Lowry, Randolph-Macon College

#### = Friday, October 2 ===

#### **Discussants**

Michael D. Evans, Winthrop University Uma V. Sridharan, Lander University Robert J. Angell, North Carolina A&T State University

#### [IT7] CLOUD COMPUTING

11:30AM to 1:00 PM

Arcadian 1-2

#### Chairperson

John W. Stamey, Jr., Coastal Carolina University

Analyzing Customer Churn in the Software as a Service (SaaS) Industry Jeff Pittges, Radford University Benjamin G. Frank, Radford University Cloud Computing Data Architecture

> Harry Katzan, Jr., Savannah State University

Cloud Computing Mesh Model for Decision Support Systems

Harry Katzan, Jr., Savannah State University

#### **Discussants**

Harry Katzan, Jr., Savannah State University John W. Stamey, Jr., Coastal Carolina University Jeff Pittges, Radford University

#### [MG5] FINANCIAL ISSUES IN HUMAN RESOURCES

11:30AM to 1:00 PM

East Ballroom

#### Chairperson

Nicholas W. Twigg, Coastal Carolina University

Who Manages Your Supply Chain?

Richard E. Crandall, Appalachian

State University

William R. Crandall, University of North

Carolina at Pembroke

This Is Not Your Parents' Workplace: Exploring and Understanding Generations Martha M. Mattare, Frostburg State University College Students' Impressions of
Managers Without a College Degree: The
Impact of Parents' Educational Attainment
James O. Smith, East Carolina University
Joseph Tomkiewicz, East
Carolina University
William C. McDowell, East
Carolina University

#### **Discussants**

Alan T. Oglesby

Joyce M. Beggs, University of North Carolina - Charlotte Christopher Ziemnowicz, University of North Carolina at Pembroke Nicholas W. Twigg, Coastal Carolina University

## [PS4] SOCIAL POLICIES IN THE WORKPLACE

11:30AM to 1:00 PM Water's Edge
Chairperson

John P. Angelidis, St. John's University

A Dialogical Approach to Social Issues Related to Diversity and Multiculturalism: Techniques for All Effective Managers Valerie T. McCov, Central

lerie T. McCoy, Central Michigan University

The Long Term Decline in Smoking in the U. S.

Robert T. Barrett, South Carolina State University

> Robert E. Pugh, Francis Marion University

Neil F. Riley, Francis Marion University NG911: When Technology Drives Public Policy

> Elaine D. Seeman, East Carolina University James Holloway, East Carolina University

#### **Discussants**

Elaine D. Seeman, East
Carolina University
Valerie T. McCoy, Central
Michigan University
Joseph A. Cazier, Appalachian
State University

#### [SR2] THE SPORT AND RECREATION INDUSTRY: A CURRENT ANALYSIS

11:30AM to 1:00 PM

West C

#### Chairperson

Richard J. Mills, Jr., Robert Morris University

Estimating the Economic Impact of a Minor League Baseball Park in Richmond, Virginia Steven D. Lang, Randolph-Macon College Increased Competition on the LPGA Tour: Proof of the Hypothesis?

Charles B. Pfitzner, Randolph-Macon College

Chasing the Buschwackers: Unintended Consequences in NASCAR

> Brian A. O'Roark, Robert Morris University

#### **Discussants**

Amit J. Shah, Frostburg State University Patrick J. Litzinger, Robert Morris University Andrew O. Herdman, East Carolina University

#### [PC2] PAPER COMPETITION SESSION

11:30AM to 1:00 PM

West B

#### Chairperson

Edward D. Showalter, Randolph-Macon College

Personalized Stress Management: A Tool for Organizational Wellness Daanish Dinyar Pestonjee, University of

North Carolina at Pembroke Transactional Cost Economics: A Model

for Evaluating: The Feasibility of Outsourcing in the Services Industry

Hongwei Song, Pembroke

Chinese Automobile Industry

Cong Austin Wang, Winthrop University

#### Discussants

Joan Donohue, University of South Carolina - Columbia Chuck Leska, Randolph-Macon College Joan Donohue, University of South Carolina - Columbia Reza Kheirandish, Clayton State University

#### 1:00PM

#### PRESIDENT'S LUNCHEON

1:00PM to 2:30 PM Dunes Ballroom

Sponsored by Liberty University School of Engineering and Computational Sciences Ron Sones, Dean

## STUDENT PAPER AWARD PRESENTATION

1:00PM to 2:30 PM Dunes Ballroom

Sponsored by University of Richmond Robins School of Business Robert Schmidt, Dean